



5 Courses

The Principles of Real Estate

Sales Fundamentals

Establish Clients for Life with Buyers

Establish Clients for Life with Sellers

Manage a Real Estate Business



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## Deniz Arda Varlı

has successfully completed the online, non-credit Professional Certificate

# Keller Williams Real Estate Agent

Possibilities are endless with a career in real estate. The Keller Williams Real Estate Agent Professional Certificate has prepared you with the knowledge and skills to confidently pursue a career in real estate. You've gained knowledge of the primary roles and responsibilities of a real estate agent through a variety of hands-on activities, scenarios, and opportunities to show the skills you have mastered. You have also learned fundamental sales skills that agents use to set themselves apart from the crowd and establish businesses that thrive. You now understand how to obtain a real estate license and the next steps to thrive in a career as a real estate professional.

The online specialization named in this certificate may draw on material from courses taught on-campus, but the included courses are not equivalent to on-campus courses. Participation in this online specialization does not constitute enrollment at this university. This certificate does not confer a University grade, course credit or degree, and it does not verify the identity of the learner.

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